

Andrea Guidetti

I am an Italian executive director with 4-year experience in Consulting / branch management and who has a proven ability in quality project delivery and client servicing.

In the past 4 years I've supported over 400 Italian companies entering or expanding in the region (Russia, USA, Italy or France) providing a full range of services such as financial analysis and profitability, investments, sales drives, personal training at different levels, working side-by-side with directors to locate and chose the best possible strategy.

Support was also provided for investment consulting in SME, start-ups and real estate negotiations.

In the last 9 months in Frezza Arredamenti I've been responsible for my region P&L and the achievement of monthly KPI's including the identification of the best practice and standards for implementation across the region, PR relations and coordination of our sales team in Russia, including high quality projects in S. Petersburg, Voronezh, Krasnodar, Sochi, Penza and Khabarovsk, managing our team of suppliers in Northern Italy and contract staff in those cities.

I wish to specify that I'm now located in Russia (Moscow) and I'm often traveling throughout Europe and Asia. I'm willing to relocate on the basis of an interesting opportunity.

I'll be looking forward to hear all details about the vacancy and discuss our collaboration.

Best Regards,
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